

EP2M and Oracle Announce Successful Completion of Multi-Product Implementation and Integration of Oracle Utilities Applications for Middlesex Water Company

Collaborative approach of industry leaders EP2M, Oracle and CH2M Hill delivers virtually seamless enterprise integration solution model

FLANDERS, N.J. and REDWOOD SHORES, Calif., Nov. 5, 2012 /PRNewswire via COMTEX/ -- EP²M, LLC, an industry-leading systems integrator and Gold-level member of Oracle Partner Network (OPN), and Oracle announced today the completion of a successful go-live, capping a series of strategic Oracle Utilities application implementations and integrations for Middlesex Water Company, a 115-year old water utility company which owns and operates regulated water utility and wastewater systems serving more than 450,000 residents in New Jersey, Delaware and Pennsylvania. Today's announcement underscores EP²M's industry-leading reputation as a valued systems integrator with a proven record of successful multi-product implementations and integrations for Oracle Utilities solutions.

Overview - EP²M, in partnership with CH2M Hill, first completed the successful roll-out of Oracle Utilities Mobile Workforce Management late last year, integrating it with Middlesex Water Company's existing Oracle Utilities Customer Care and Billing. Implementation of Oracle Utilities Work and Asset Management, selected in 2011, was completed in spring 2012. The three-way integration between these applications has now been completed, further enhancing the Field Work process and increasing automation of the Middlesex Water Asset Management Program. The project has also resulted in enhanced company-wide timekeeping, consolidated supply chain management, as well as asset-based work order management.

This most recent project phase succeeded in delivering full integration of the three Oracle Utilities applications into Middlesex Water Company's other key business systems: the Oracle E-Business Suite for accounting, ADP for payroll, and Geographic Information Systems for map viewing of water-related infrastructure.

EP²M and CH2M Hill's deployment of the Oracle Field Work Process Integration Pack for the multiple integrations allowed the team to meet critical time and budget goals, while delivering greater transparency into business processes and a truly integrated enterprise solution that automates and streamlines operations across critical business, customer service, field and related systems.

"Middlesex Water Company has seen immediate improvements in field crew productivity, dispatcher efficiency, emergency response, cost management and customer satisfaction. We have confidence the completion of this final phase will further increase efficiencies across the

enterprise and continue to deliver even greater benefits," said Richard M. Risoldi, Vice President and COO of Middlesex Water Company. "The specialists at EP²M collaborated with us and CH2M Hill to integrate a complicated network of new and existing applications from Oracle that will ensure our essential information systems keep pace with our growth. This successful implementation reinforces EP²M's leadership and expertise and has enhanced the service we provide to our customers," added Risoldi.

"As a large and growing company, it was essential to provide a truly integrated enterprise solution designed to handle Middlesex Water Company's complex business structure," said EP²M CEO Dave Mulit. "By using Oracle Field Work Process Integration Pack, we were able to keep this intricate sequence of integrations and implementations within budget and on schedule while minimizing service level disruptions, particularly during Middlesex Water's busy winter season."

"Oracle Utilities is committed to helping utilities improve customer experiences and operational efficiencies," said Rodger Smith, Senior Vice President and General Manager, Oracle Utilities. "Middlesex Water Company's selection of multiple Oracle products over time is testimony to the business value we deliver to utilities."

About EP²M - EP²M is an industry-leading systems integrator and a Gold-level member in Oracle PartnerNetwork (OPN) with exclusive focus on Oracle solutions, providing multi-product system implementation, high value project management and expert application support services for utility and public sector customers. EP²M's mission is to ensure 100% project implementation and operational success through collaborative and cost-effective methodologies. EP²M provides Project Management, Quality Management, and Risk Management services to help clients reduce costs, save time, improve reliability, increase efficiencies and improve customer service by strategically leveraging their IT investments.

About Oracle Utilities - Oracle Utilities delivers proven software applications that help utilities of all types and sizes achieve competitive advantage, business performance excellence and a lower total cost of technology ownership. Oracle Utilities integrates industry-specific customer care and billing, network management, work and asset management, mobile workforce management and meter data management applications with the capabilities of Oracle's industry-leading enterprise applications, business intelligence tools, middleware and database technologies. The software enables customers to adapt more nimbly to market deregulation, meet ever-evolving customer demands and deliver on environmental conservation commitments. Additionally, Oracle Utilities helps utilities prepare for smart metering and smart grid initiatives that enhance efficiency and provide critical intelligence metrics that can help drive more-informed energy and water usage decisions for consumers and businesses. For more information, visit www.oracle.com/goto/utilities .

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About Oracle in Industries - Oracle industry solutions leverage the company's best-in-class portfolio of products to address complex business processes relevant to utilities, helping speed time to market, reduce costs, and gain a competitive edge.

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