SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended: September 30, 1996
Commission File
No. 0-422

MIDDLESEX WATER COMPANY
(Exact name of registrant as specified in its charter)

INCORPORATED IN NEW JERSEY
(State or other jurisdiction of
incorporation or organization)
1500 RONSON ROAD, ISELIN, NJ
(Address of principal executive offices)

22-1114430
(I.R.S. Employer Identification No.)

08830
(Zip Code)
(908) 634-1500
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that this registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 30 days.

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YES [X] NO [ ]
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Indicate the number of shares outstanding of each of the Issuer's classes of common stock, as of the latest practicable date.

| Class |  |
| :--- | :--- |
| Common Stock, No Par Value | Outstanding <br> $4,190,378$ at September 30, 1996 |

PART I. - FINANCIAL INFORMATION
MIDDLESEX WATER COMPANY
CONSOLIDATED STATEMENT OF INCOME (Unaudited)

|  | Three Months Ended September 30, |  | Nine Mon Ended S | ths eptember 30, |
| :---: | :---: | :---: | :---: | :---: |
|  | 1996 | 1995 | 1996 | 1995 |
| Operating Revenues | \$ 9,934,128 | \$10,446,934 | \$28, 812,929 | \$28,794,578 |
| Operating Expenses: |  |  |  |  |
| Operation and Maintenance | 4,614,937 | 4,428,294 | 13,886,710 | 13, 050, 296 |
| Depreciation | 737, 088 | 716,860 | 2,187,608 | 2, 088, 248 |
| Taxes, other than Income Taxes | 1,438, 272 | 1,483,365 | 4, 229, 269 | 4, 200, 353 |
| Federal Income Taxes | 747,978 | 1, 029,891 | 1,960, 024 | 2,412,200 |
| Total Operating Expenses | 7,538,275 | 7,658,410 | 22,263,611 | 21,751, 097 |


| Utility Operating Income Other Income(Expense)-Net | $\begin{array}{r} 2,395,853 \\ (86,483) \end{array}$ | $\begin{array}{r} 2,788,524 \\ \quad(90,599) \end{array}$ | $\begin{gathered} 6,549,318 \\ (134,256) \end{gathered}$ | $\begin{array}{r} 7,043,481 \\ \quad(99,793) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Income Before Interest Charges | 2,309,370 | 2,697,925 | 6,415,062 | 6,943,688 |
| Interest Charges | 815,756 | 775,952 | 2,460,851 | 2,302,088 |
| Net Income | 1,493,614 | 1,921,973 | 3,954,211 | 4,641,600 |
| Preferred Stock Dividend Requirements | 39,732 | 39,731 | 119,195 | 119,200 |
| Earnings Applicable to Common Stock | \$ 1,453, 882 | \$ 1,882, 242 | \$ 3,835,016 | \$ 4,522,400 |
| Earnings per Share of Common Stock | \$0.35 | \$0.46 | \$0.92 | \$1.11 |
| Average Number of Common Shares Outstanding | 4,179,249 | 4,095,254 | 4,160,075 | 4,063,197 |
| Cash Dividends Paid per Common Share | \$0.27 1/2 | \$0.27 | \$0. 82 1/2 | 0. |

See Notes to Consolidated Financial Statements.
middLesex water company CONSOLIDATED BALANCE SHEETS

ASSETS AND OTHER DEBITS

|  | $\begin{array}{r} \text { September } 30, \\ 1996 \end{array}$ | $\begin{array}{r} \text { December } 31, \\ 1995 \end{array}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| UTILITY PLANT: |  |  |
| Water Production | \$ 28, 113, 797 | \$ 27,598,613 |
| Transmission and Distribution | 100, 238,955 | 97, 359, 802 |
| General | 18,236, 077 | 18,169, 056 |
| Construction Work in Progress | 1,373,774 | 1,207,538 |
| TOTAL | 147, 962,603 | 144,335,009 |
| Less Accumulated Depreciation | 28, 068, 139 | 26,402,377 |
| UTILITY PLANT-NET | 119,894,464 | 117, 932, 632 |
| NONUTILITY ASSETS-NET | 1,728,496 | 1,735,048 |
| CURRENT ASSETS: |  |  |
| Cash and Cash Equivalents | 3,858,968 | 4,900,640 |
| Marketable Securities | 1,548 | 1,548 |
| Temporary Cash Investments-Restricted | 78,844 | 77,190 |
| Accounts Receivable(net of allowance for doubtful accounts) | 4,275,983 | 4,224,653 |
| Unbilled Revenues | 2,396,343 | 2,170,143 |
| Materials and Supplies(at average cost) | $1,088,314$ | $1,030,801$ |
| Prepayments | 547,291 | 584,124 |
| TOTAL CURRENT ASSETS | 12,247, 291 | 12,989, 099 |
| DEFERRED CHARGES: |  |  |
| Regulatory Assets | 7,373, 233 | 7,160,533 |
| Unamortized Debt Expense | 2,878,584 | 2,969, 281 |
| Preliminary Survey and Investigation Charges | 1,192, 284 | 833,869 |
| Other | 1,630,934 | 1,201,745 |
| TOTAL DEFERRED CHARGES | 13, 075,035 | 12,165,428 |
| TOTAL | \$146, 945, 286 | \$144, 822, 207 |

See Notes to Consolidated Financial Statements.

| MIDDLESEX WATER COMPANY |  |  |
| :---: | :---: | :---: |
| LIABILITIES AND | OTHER CREDITS |  |
|  | $\begin{array}{r} \text { September 30, } \\ 1996 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 1995 \end{array}$ |
|  | $\overline{\text { (Unaudited) }}$ |  |
| CAPITALIZATION(see accompanying statements) | \$104, 307, 675 | \$103, 269,966 |
| CURRENT LIABILITIES: |  |  |
| Accounts Payable | 1,582,389 | 1,521,515 |
| Current Portion of Long-term Debt | 240, 000 | 240, 000 |
| Customer Deposits | 369, 293 | 348,631 |
| Taxes Accrued | 4,699,738 | 4,321,919 |
| Interest Accrued | 470,693 | 1,216,851 |
| Other | 1,469,060 | 1,161,630 |
| TOTAL CURRENT LIABILITIES | 8,831,173 | 8,810,546 |
| DEFERRED CREDITS: |  |  |
| Customer Advances for Construction | 9,042,102 | 9,207,565 |
| Accumulated Deferred Investment Tax Credits | 2,326,655 | 2,380,416 |
| Accumulated Deferred Federal Income Taxes | 11, 786, 363 | 11,147,627 |
| Other | 2,011,733 | 1,985,654 |
| TOTAL DEFERRED CREDITS | 25,166, 853 | 24,721,262 |
| CONTRIBUTIONS IN AID OF CONSTRUCTION | 8,639,585 | 8,020,433 |
| TOTAL | \$146, 945, 286 | \$144, 822, 207 |

See Notes to Consolidated Financial Statements.

| September 30, |  |
| ---: | ---: |
| 1996 | December 31, |
|  |  |
| (Unaudited) |  |

$\$ 29,693,763$

$19,227,607$$\quad$| \$ 28,820,844 |
| ---: |
|  |
| $48,921,370$ |$\quad$| $47,643,661$ |
| ---: |

Cumulative Preference Stock, No Par Value Authorized, 100, 000 Shares;Outstanding, None Cumulative Preferred Stock,No Par Value, Authorized, 69,418 Shares
Convertible:
Outstanding, \$7 Series - 14,901 Shares 1,564,60
Nonredeemable:
Outstanding, \$7 Series - 1,017 Shares
Outstanding, \$4.75 Series - 10,000 Shares

TOTAL CUMULATIVE PREFERRED STOCK
Long-term Debt:
8.02\% Amortizing Secured Note,
due December 20,2021
7.00\% Promissory Notes, due April 21, 2000

First Mortgage Bonds:
7.25\%, Series R, due July 1, 2021
5.20\%,Series S, due October 1,2022
5.25\%, Series T, due October 1,2023
6.40\%,Series U, due February 1,2009
5.25\%,Series V,due February 1,2029

SUBTOTAL LONG-TERM DEBT
Less: Current Portion of Long-term Debt

TOTAL LONG-TERM DEBT

TOTAL CAPITALIZATION

|  | Nine Months Ended September 30, 1996 | Year Ended December 31, 1995 |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| RETAINED EARNINGS: |  |  |
| BALANCE AT BEGINNING OF PERIOD | \$ 18,822,817 | \$ 17,699, 422 |
| Net Income | 3,954, 211 | 5,703,744 |
| TOTAL | 22,777,028 | 23,403,166 |
| Cash Dividends: |  |  |
| Cumulative Preferred Stock | 119,195 | 158,497 |
| Common Stock | 3,430,226 | 4,421, 852 |
| TOTAL DEDUCTIONS | 3,549,421 | 4,580,349 |
| balance at end of period | \$ 19, 227,607 | \$ 18,822,817 |



SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION:
Cash Paid During the Period for:

| Interest(net of amounts capitalized) | $\$$ | $2,867,452$ | $\$ 2,162,361$ |
| :--- | :--- | :--- | :--- |
| Income Taxes | $\$$ | $1,616,998$ | $\$ 2,053,000$ |

## MIDDLESEX WATER COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies
Organization - Middlesex Water Company (Middlesex or the Company) is the parent company and sole shareholder of Tidewater Utilities, Inc. (Tidewater), Pinelands Water Company, Pinelands Wastewater Company, and Utility Service Affiliates, Inc. (USA). White Marsh Environmental Systems, Inc., is a wholly-owned subsidiary of Tidewater. The financial statements for Middlesex and its wholly-owned subsidiaries (Consolidated Group) are reported on a consolidated basis.

The consolidated notes accompanying the 1995 Form $10-\mathrm{K}$ are applicable to this report and, in the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of September 30, 1996 and the results of operations and its cash flows for the periods ended September 30, 1996 and 1995. Information included in the Balance Sheet as of December 31, 1995 has been derived from the Company's audited financial statements included in its annual report on Form $10-K$ for the year ended December 31, 1995.

## Note 2 - Regulatory Matters

On February 21, 1996, Pinelands Water and Wastewater Companies filed petitions with the New Jersey Board of Public Utilities (BPU) for increases in rates seeking overall increases in revenues of approximately $\$ 0.6$ million. The Pinelands Companies have requested phasing in the proposed rate increase over a three-year period to minimize the impact on customers. The increase is required to allow proper maintenance, development and improvement of the utility plant and to cover the additional costs of power, chemicals, insurance, labor, benefits, depreciation and taxes. A decision is expected in the fourth quarter of 1996.

On April 16, 1996, the Company filed a petition with the BPU seeking approval for a Purchased Water Adjustment Clause (PWAC). A PWAC is a regulatory vehicle that allows New Jersey water utilities to pass along to, or credit, customers changes in the cost of purchasing water, without the need for filing a full base rate case. On October 9, 1996, the Company received approval from the BPU to increase its PWAC rate, which will allow the Company to recover approximately $\$ .2$ million in increased purchased water costs.

Note 3 - Capitalization
Common Stock - During the third quarter, 23,874 common shares (\$0.3 million) were issued under the Company's Restricted Stock Plan and the Dividend Reinvestment and Common Stock Purchase Plan.

Long-Term Debt - Subsequent to the end of the third quarter of 1996, Tidewater borrowed the remaining amount of $\$ 1.0$ million available through its amortizing secured term loan agreement resulting in a weighted fixed interest rate of $8.05 \%$ on the total $\$ 3.5$ million borrowed. Monthly principal payments will begin in January 1997 with the final payment due in December 2021.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 1996 COMPARED TO SEPTEMBER 30, 1995

Revenues decreased by 5\% or \$0.5 million for the third quarter and remained stable for the first nine months of 1996. The decrease in the quarter is the result of lower consumption in New Jersey service territories partially offset by contract services rendered by Utility Service Affiliates, Inc., and increased revenues in Delaware operations, resulting from an increased customer base.

Operation and maintenance expenses increased 4.2\% for the third quarter and $6.4 \%$ for the nine months ended September 30, 1996. This was the result of increased purchased water, chemicals, labor and the inclusion of Pinelands Water and Wastewater Companies for the entire nine month period in 1996. These increases were partially offset by decreases in purchased power, insurance and routine maintenance.

Depreciation expense for the third quarter and the first nine months of 1996 increased $2.8 \%$ and $4.8 \%$, respectively. These increases reflect the full effect of the acquisition of the Pinelands Companies' fixed assets in April of 1995 and other plant additions of $\$ 3.3$ million since September 30, 1995.

Taxes, other than Income Taxes decreased $3.0 \%$ for the quarter due mainly to a decline in revenue based taxes. For the first nine months, there was an increase of less than $1.0 \%$.

Federal Income Taxes decreased 27.4\% for the quarter and 18.7\% year-todate due to a lower level of taxable income.

Interest expense for the third quarter and the first nine months of 1996 increased by $5.1 \%$ and $6.9 \%$, respectively, as a result of the long-term financing by Tidewater in late 1995.

Capital Resources: The revised consolidated capital program for 1996 is estimated at $\$ 7.0$ million inclusive of $\$ 4.2$ million for routine capital expenditures and $\$ 2.8$ million for special plant additions. The $\$ 4.2$ million for routine plant items is comprised of $\$ 1.4$ million for mains, $\$ 1.0$ million for cleaning and lining, $\$ 0.5$ million for service lines, $\$ 0.4$ million for meters, and $\$ 0.9$ million for various other items. The $\$ 2.8$ million for special plant additions includes $\$ 1.6$ million for water systems additions and improvements in Delaware, $\$ 0.8$ million for plant modifications and improvements, $\$ 0.2$ million for improvements to the Pinelands Companies' systems, and $\$ 0.2$ million for miscellaneous items.

Liquidity: To finance the 1996 Capital Program, internally-generated cash and cash balances on hand at December 31, 1995 will be utilized. For the nine months ended September 30, 1996, $\$ 4.1$ million of capital expenditures have been incurred.

## MIDDLESEX WATER COMPANY

## PART II. OTHER INFORMATION

| Item 1. | Legal Proceedings <br> None |
| :--- | :--- |
| Item 2. | Changes in Securities <br> None |
| Item 3. | Defaults upon Senior Securities <br> None |
| Item 4. | Submission of Matters to a Vote of Security Holders <br> None. |
| Item 5. | Other Information <br> None |
| Exhibits and Reports on Form 8-K |  |
| Exhibits - 27 Financial Data Schedule |  |
| Reports on Form 8-K - None |  |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

MIDDLESEX WATER COMPANY
(Registrant)
/A. Bruce O'Connor/
Date: November 13, 1996
A. Bruce O'Connor

Vice President and Controller

DEC-31-1996
SEP-30-1996
PER-BOOK
119, 894, 464
1,728,496
12,247,291
13, 075,035
146, 945, 286
29,693,763
0
19,227,607
48,921, 370

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0
2,666,305
52,720,000
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0
0
0
240, 000
0
0
42,397,611
146, 945, 286
28,812,929 1,960, 024
20,303,587
22, 263, 611
6,549,318 $(134,256)$
6,415,062
$2,460,851$

$$
119,195
$$

3, 835, 016
3,430,226 2,885, 250

6,325,653

