

# Middlesex Water Company Announces First Quarter 2016 Financial Results

May 3, 2016

#### **FIRST QUARTER HIGHLIGHTS**

- Consolidated Operating Revenues Rise 6.3 %
- Net Income Rises 31.7%
- Earnings Per Share Up 31.0%

ISELIN, N.J., May 03, 2016 (GLOBE NEWSWIRE) -- Middlesex Water Company (the "Company" or "Middlesex"), (Nasdaq:MSEX), a provider of water and wastewater and related services primarily in New Jersey and Delaware, today announced operating revenues for the quarter ended March 31, 2016.

#### First Quarter 2016 Operating Results

Consolidated operating revenues for the first quarter ended March 31, 2016 increased \$1.8 million to \$30.6 million, up from \$28.8 million, for the same period in 2015. Net income climbed to \$4.8 million, an increase from \$3.6 million in 2015. Basic and diluted earnings per share were \$0.29 for the three months ended March 31, 2016, up from \$0.22 for the same period in 2015.

Revenues in the Company's Middlesex System in New Jersey increased \$1.8 million from the same period in 2015, primarily due to the August 2015 rate increase approved by the New Jersey Board of Public Utilities and increased contract sales driven by higher water demand. Revenues in our Delaware System, Tidewater Utilities, Inc. increased \$0.1 million primarily due to customer growth. Revenues from contract operations decreased \$0.3 million, primarily due to lower supplemental service revenues earned under our contract to operate the Borough of Avalon, New Jersey's water utility, sewer utility and storm water system.

Operation and maintenance expenses for the first quarter decreased \$0.3 million from the same period in 2015. Employee benefit expenses decreased \$0.2 million primarily due to lower retirement plan costs resulting from a higher discount rate than in the prior year. Less cold weather main break activity, as compared to 2015, resulted in \$0.1 million of lower costs in our Middlesex System. Contract operations expenses decreased \$0.2 million due to lower expenditures for billable supplemental expenditures under our contract to serve the Borough of Avalon, New Jersey.

Middlesex Chairman, President and Chief Executive Officer Dennis W. Doll said, "Middlesex Water continues to be strategic, proactive and diligent in our approach to upgrade and replace utility infrastructure to ensure high quality and reliable water service. Our first quarter results were positively impacted by the favorable outcome of our New Jersey rate case which offered timely recovery of costs for repairs and maintenance of our drinking water infrastructure. In addition, consistent customer growth in our Delaware systems continues to positively impact operating revenues. As we remain focused on enhancing resiliency throughout our systems, we continue to be mindful of the need to maintain the delicate balance of ensuring affordable rates for customers and adequate returns on invested capital for our shareholders."

#### **Board Declares Quarterly Dividend**

As previously reported, the Company's Board of Directors declared a regular quarterly dividend of \$0.19875 per common share, payable June 1, 2016 to holders of record as of May 13, 2016. Middlesex Water has paid cash dividends in varying amounts continually since 1912 and has increased its dividend for 43 consecutive years. Information about Middlesex Water's Direct Share Purchase and Sale and Dividend Reinvestment Plan can be found at <a href="http://investors.middlesexwater.com">http://investors.middlesexwater.com</a>

#### **Annual Meeting of Shareholders**

The Company will host its Annual Meeting of Shareholders on Tuesday, May 24, 2016, beginning at 11:00 a.m. at its corporate headquarters at 1500 Ronson Road in Iselin, NJ.

## **About Middlesex Water Company**

Organized in 1897, Middlesex Water provides regulated and unregulated water and wastewater utility services in New Jersey, Delaware and Pennsylvania through various subsidiary companies. For additional information regarding Middlesex Water Company, visit the Company's Web site at <a href="https://www.middlesexwater.com">www.middlesexwater.com</a> or call (732) 634-1500.

This release contains forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among others, our long-term strategy and expectations, the status of our acquisition program, the impact of our acquisitions, the impact of current and projected rate requests and the impact of our capital program on our environmental compliance. There are important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements including: general economic business conditions, unfavorable weather conditions, the success of certain cost containment initiatives, changes in regulations or regulatory treatment, availability and the cost of capital, the success of growth initiatives and other factors discussed in our filings with the Securities and Exchange Commission.

# MIDDLESEX WATER COMPANY CONDENSED CONSOLIDATED STATEMENTS OF INCOME

### (Unaudited)

(In thousands except per share amounts)

Three Months Ended March 31, 2016 2015 \$ 30,579 Operating Revenues 28,780 Operating Expenses: Operations and Maintenance 15,828 16,087 Depreciation 3,137 2,947 Other Taxes 3,312 3,061 **Total Operating Expenses** 22,277 22,095 Operating Income 8,302 6,685 Other Income (Expense): Allowance for Funds Used During Construction 61 82 Other Income 48 39 Other Expense (18)(66)Total Other Income, net 91 55 978 **Interest Charges** 1,058 Income before Income Taxes 7,415 5,682 2,625 **Income Taxes** 2,046 Net Income 4,790 3,636 Preferred Stock Dividend Requirements 36 36 \$ 4,754 \$ Earnings Applicable to Common Stock 3,600 Earnings per share of Common Stock: Basic \$ 0.29 \$ 0.22 Diluted \$ 0.29 \$ 0.22 Average Number of Common Shares Outstanding:

Basic

Diluted

Cash Dividends Paid per Common Share

16,233

16,389

0.1988

\$

\$

16,132

16,288

0.1925

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Source: Middlesex Water Company