

# Middlesex Water Company Reports Third Quarter 2009 Financial Results

October 30, 2009

ISELIN, NJ -- (MARKET WIRE) -- 10/30/09 -- Middlesex Water Company (NASDAQ: MSEX) today reported operating results for the quarter ended September 30, 2009.

#### Third Quarter Operating Results

Consolidated operating revenues, for the third quarter of 2009, decreased by less than \$0.2 million from the same period in 2008. Revenues in the Middlesex system in New Jersey decreased \$0.5 million as a result of abnormally lower water consumption across all customer classes. In the third quarter, we experienced a 6.9% decline in water use by our general retail metered customers, which includes commercial and industrial customers. Water consumption patterns for many larger industrial customers were lower than normal as a number of these businesses have reduced output from their individual production processes. A significant factor impacting water consumption was unseasonably cool, wet weather patterns in the mid-Atlantic region which persisted throughout the quarter. In the Tidewater Utilities system in Delaware, water consumption revenues decreased by \$0.5 million, largely attributable to the same weather patterns. Revenues improved \$0.7 million in that system, a result of interim rates which took effect in March 2009 and customer growth. Revenues from our contract operations business rose \$0.2 million, due mostly to higher pass-through charges and scheduled management fee increases. Higher expenses offset higher revenues realized with the pass-through charges.

Middlesex Water Company CEO, Dennis W. Doll, said, "A pattern of below normal water consumption as a result of abnormally cool, wet weather continued in the third quarter in the Northeast. This pattern, coupled with the continued economic challenges of a number of our customers, particularly our commercial and industrial customers who are substantial water users, has characterized 2009 as a year of unprecedented anomalies. It is in unusual times like these that we are reminded of the strong regulatory framework that is in place to help instill confidence in our customers and our investors that not only does service reliability and related quality remain a constant but also, that our regulated utility business model is designed to help mitigate the short-term financial challenges resulting from aberrations such as abnormal weather and a difficult economy. To mitigate rising unit costs in power, fuel and chemicals and other related operating costs, and to recover \$39.0 million of investments in infrastructure in the past two years, Middlesex Water filed a request for rate relief with the New Jersey Board of Public Utilities in August for an overall increase of approximately \$15.1 million over current revenues. We continue to develop opportunities for profitable growth and to carefully manage our costs as we work through the various challenges and opportunities."

Net income declined from \$4.7 million to \$4.0 million. Diluted earnings per share decreased to \$0.29 for the three months ended September 30, 2009, compared to \$0.35 for the same period in 2008.

Operation and maintenance expenses for the three months ended September 30, 2009 increased \$0.7 million or 5.7%. Labor costs increased \$0.3 million due to increases in wages and resources necessary to meet the growing needs of our Delaware service territory. Despite lower water production due to unfavorable weather patterns and economic conditions, costs for chemicals and residual disposals rose \$0.4 million over the same period in 2008. This was attributable to unit cost rate increases and significant rainfall which necessitated more water treatment.

## Nine Month Operating Results

Operating revenues for the nine months ended September 30, 2009 decreased \$0.4 million or less than 1.0% from the same period in 2008. Operation and maintenance expenses increased \$2.8 million or 7.7%. Net income decreased \$2.1 million or 19.9%. Diluted earnings per share decreased to \$0.60 for the nine months ended September 30, 2009 compared to \$0.75 for the same period in 2008.

### Board Increases Quarterly Dividend

The Company's Board of Directors approved an increase in the Company's quarterly cash dividend to \$0.1800 from \$0.1775. The new dividend rate is payable December 1, 2009 to shareholders of record as of November 13, 2009. This dividend increase raises the annual dividend to \$0.72 from \$0.71 per share of common stock.

#### **About Middlesex Water Company**

Middlesex Water Company, organized in 1897, provides regulated and unregulated water and wastewater utility services in New Jersey and Delaware through various subsidiary companies. For additional information regarding Middlesex Water Company including information about the Company's newly amended Dividend Reinvestment and Common Stock Purchase Plan, visit the Company's Web site at <a href="https://www.middlesexwater.com">www.middlesexwater.com</a> or call (732) 634-1500.

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among others, our long-term strategy and expectations, the status of our acquisition program, the impact of our acquisitions, the impact of current and projected rate requests and the impact of our capital program on our environmental compliance. There are important factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements including: general economic business conditions, unfavorable weather conditions, the success of certain cost containment initiatives, changes in regulations or regulatory treatment, availability and the cost of capital, the success of growth initiatives and other factors discussed in our filings with the Securities and Exchange Commission.

# (Unaudited) (In thousands except per share amounts)

	Three Months Ended September 30, 2009 2008		September 30,	
Operating Revenues			\$ 69,164	
Operating Expenses: Operations Maintenance Depreciation	12,195 1,090 2.174	11,579 995 1,987	35,725 3,497 6,370	33,299 3,102 5,872
Other Taxes	2,715	2,708	7,699	7,715
Total Operating Expenses	18,174 		53,291	49,988
Operating Income			15,873 ======	
Other Income (Expense): Allowance for Funds Used During Construction Other Income Other Expense	432	150	727 760 (49)	668 (169)
Total Other Income, net	646		1,438	944
Interest Charges			4,949	
Income before Income Taxes			12,362	
Income Taxes	2,152		4,128	5,054
Net Income	4,027	4,715	8,234	10,284
Preferred Stock Dividend Requirements	52	52	156 	166
Earnings Applicable to Common Stock			\$ \$ 8,078	
Earnings per share of Common Stock Basic Diluted	\$ 0.30		\$ 0.60 \$	\$ 0.76 \$ 0.75
Average Number of Common Shares Outstanding: Basic Diluted	13,458 13,720	•		
Cash Dividends Paid per Common Share	\$ 0.1775	\$ 0.1750	\$ 0.5325	\$ 0.5250

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