SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File
No. 0-422
For Quarter Ended: March 31, 1997

MIDDLESEX WATER COMPANY
(Exact name of registrant as specified in its charter)


Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that this registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 30 days.

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YES [X] NO [ ]
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Indicate the number of shares outstanding of each of the Issuer's classes of common stock, as of the latest practicable date.

| Class | Outstanding at March 31, 1997 |
| :--- | :--- |
| Common Stock, No Par Value |  |
| $4,218,332$ |  |

PART I. - FINANCIAL INFORMATION
MIDDLESEX WATER COMPANY CONSOLIDATED STATEMENT OF INCOME (Unaudited)

|  | Three Months <br> Ended March 31, |  |
| :---: | :---: | :---: |
|  | 1997 | 1996 |
| Operating Revenues | \$ 9,336,019 | \$ 9,246,949 |
| Operating Expenses: |  |  |
| Operation and Maintenance | 4,515,228 | 4,625,478 |
| Depreciation | 755,483 | 722,020 |
| Taxes, other than Income Taxes | 1,391, 170 | 1,384,751 |
| Federal Income Taxes | 650,733 | 546,360 |
| Total Operating Expenses | 7,312,614 | 7,278,609 |


| Utility Operating Income Other Income-Net | $\begin{array}{r} 2,023,405 \\ 76,632 \end{array}$ | $\begin{array}{r} 1,968,340 \\ 9,585 \end{array}$ |
| :---: | :---: | :---: |
| Income Before Interest Charges | 2,100,037 | 1,977,925 |
| Interest Charges | 818,012 | 824,662 |
| Net Income | 1,282,025 | 1,153,263 |
| Preferred Stock Dividend Requirements | 39,732 | 39,732 |
| Earnings Applicable to Common Stock | \$ 1,242,293 | \$ 1,113,531 |
| Earnings per Share of Common Stock | \$0.30 | \$0.27 |
| Average Number of Common Shares Outstanding | 4,210,636 | 4,143,181 |
| Cash Dividends Paid per Common Share | \$0.28 | \$0.27 1/2 |

See Notes to Consolidated Financial Statements.

## MIDDLESEX WATER COMPANY CONSOLIDATED BALANCE SHEETS

ASSETS AND OTHER DEBITS

|  | $\begin{array}{r} \text { March } 31 \\ 1997 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 1996 \end{array}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| UTILITY PLANT: |  |  |
| Water Production | \$ 27,473,110 | \$ 27, 378,668 |
| Transmission and Distribution | 104, 222,620 | 103,852,969 |
| General | 17,155, 005 | 18,156,233 |
| Construction Work in Progress | 358, 090 | 319, 238 |
| TOTAL | 149, 208, 825 | 149,707,108 |
| Less Accumulated Depreciation | 27,925, 812 | 28,462,588 |
| UTILITY PLANT-NET | 121, 283, 013 | 121,244,520 |
| NONUTILITY ASSETS-NET | 1,672,406 | 1,774,106 |
| CURRENT ASSETS: |  |  |
| Cash and Cash Equivalents | 4,163,722 | 4,262,862 |
| Accounts Receivable(net of allowance for doubtful accounts) | 3,950,490 | 4, 022,129 |
| Unbilled Revenues | 2,176,409 | 2,175,478 |
| Materials and Supplies(at average cost) | 1, 051,343 | 1,034,572 |
| Prepayments and Other Current Assets | 395, 875 | 430, 000 |
| TOTAL CURRENT ASSETS | 11,737,839 | 11, 925, 041 |
| DEFERRED CHARGES: |  |  |
| Regulatory Assets | 7,248,864 | 7,184,764 |
| Unamortized Debt Expense | 2,818,120 | 2,848, 352 |
| Preliminary Survey and Investigation Charges | 1,850,460 | 1,716,884 |
| Other | 1,917,458 | 1,965,855 |
| TOTAL DEFERRED CHARGES | 13,834,902 | 13,715,855 |
| TOTAL | \$148, 528, 160 | \$148, 659, 522 |

See Notes to Consolidated Financial Statements.

## middLesex water company CONSOLIDATED BALANCE SHEETS <br> LIABILITIES AND OTHER CREDITS

|  | $\begin{array}{r} \text { March } 31 \\ 1997 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 1996 \end{array}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| CAPITALIZATION(see accompanying statements) | \$105, 158, 033 | \$104, 843, 071 |
| CURRENT LIABILITIES: |  |  |
| Current Portion of Long-term Debt | 39,932 | 39, 047 |
| Accounts Payable | 919, 271 | 1,686,652 |
| Customer Deposits | 383,556 | 377, 702 |
| Taxes Accrued | 5,759,313 | 4,529,185 |
| Interest Accrued | 449,623 | 1,168,242 |
| Other | 1,816,900 | 2,125,683 |
| TOTAL CURRENT LIABILITIES | 9,368,595 | 9,926,511 |
| DEFERRED CREDITS: |  |  |
| Customer Advances for Construction | 8,886,203 | 8,977, 081 |
| Accumulated Deferred Investment Tax Credits | 2,290,817 | 2,308,736 |
| Accumulated Deferred Federal Income Taxes | 12, 292,681 | 12, 088,144 |
| Other | 1,774,980 | 1,715,458 |
| TOTAL DEFERRED CREDITS | 25,244,681 | 25,089,419 |
| CONTRIBUTIONS IN AID OF CONSTRUCTION | 8,756,851 | 8,800,521 |
| TOTAL | \$148, 528, 160 | \$148, 659, 522 |

See Notes to Consolidated Financial Statements.

| March 31, |  |
| ---: | ---: |
| 1997 | December 31, |
| (Unaudited) |  |


| CAPITALIZATION: |  |  |
| :---: | :---: | :---: |
| Common Stock, No Par Value |  |  |
| Shares Authorized,6,000,000 |  |  |
| Shares Outstanding-1997,4,218,332 |  |  |
| 1996, 4, 204,949 | \$ 30, 250, 027 | \$ 29,988,966 |
| Retained Earnings | 19,291, 069 | 19,226,847 |
| TOTAL COMMON EQUITY | 49,541, 096 | 49,215,813 |
| Cumulative Preference Stock, No Par Value |  |  |
| Shares Authorized,100,000; Shares Outstanding, None |  |  |
| Cumulative Preferred Stock, No Par Value, Shares Authorized,69,418 |  |  |
| Convertible: |  |  |
| Shares Outstanding,\$7.00 Series - 14,901 | 1,564,605 | 1,564,605 |
| Nonredeemable: |  |  |
| Shares Outstanding,\$7.00 Series - 1,017 | 101,700 | 101,700 |
| Shares Outstanding,\$4.75 Series - 10,000 | 1,000,000 | 1,000,000 |
| TOTAL CUMULATIVE PREFERRED STOCK | 2,666,305 | 2,666,305 |
| Long-term Debt: |  |  |
| 8.02\% Amortizing Secured Note, |  |  |
| First Mortgage Bonds: |  |  |
| 7.25\%, Series R, due July 1,2021 | 6,000, 000 | 6,000,000 |
| 5.20\%,Series S, due October 1,2022 | 12,000, 000 | 12, 000, 000 |
| 5.25\%,Series T, due October 1,2023 | 6,500, 000 | 6,500,000 |
| 6.40\%, Series U, due February 1,2009 | 15,000, 000 | 15, 000, 000 |
| 5.25\%, Series V,due February 1,2029 | 10,000, 000 | 10,000, 000 |
| SUBTOTAL LONG-TERM DEBTLess: Current Portion of Long-term Debt | 52,990, 564 | 53, 000, 000 |
|  | $(39,932)$ | $(39,047)$ |
| TOTAL LONG-TERM DEBT | 52,950,632 | 52,960,953 |
| TOTAL CAPITALIZATION | \$105, 158, 033 | \$104, 843, 071 |
| Three | Months Ended March 31, 1997 | Year Ended December 31, 1996 |
|  | (Unaudited) |  |
| RETAINED EARNINGS: |  |  |
| BALANCE AT BEGINNING OF PERIOD | \$ 19, 226,847 | \$ 18,822,817 |
| Net Income | 1,282, 025 | 5,167,460 |
| TOTAL | 20,508,872 | 23, 990, 277 |
| Cash Dividends: |  |  |
| Cumulative Preferred Stock | 39,732 | 158,926 |
| Common Stock | 1,178, 071 | 4,604,504 |
| TOTAL DEDUCTIONS | 1,217,803 | 4,763,430 |
| BALANCE AT END OF PERIOD | \$ 19, 291, 069 | \$ 19, 226,847 |

middLesex water company CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)


Excludes Allowance for funds Used During Construction. See Notes to Consolidated Financial Statements.

## MIDDLESEX WATER COMPANY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 - Summary of Significant Accounting Policies
Organization - Middlesex Water Company (Middlesex or the Company) is the parent company and sole shareholder of Tidewater Utilities, Inc. (Tidewater), Pinelands Water Company, Pinelands Wastewater Company, and Utility Service Affiliates, Inc. (USA). White Marsh Environmental Systems, Inc., is a wholly-owned subsidiary of Tidewater. The financial statements for Middlesex and its wholly-owned subsidiaries (Consolidated Group) are reported on a consolidated basis. All intercompany accounts and transactions have been eliminated.

The consolidated notes accompanying the 1996 Form $10-\mathrm{K}$ are applicable to this report and, in the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of March 31, 1997 and the results of operations and its cash flows for the periods ended March 31, 1997 and 1996. Information included in the Balance Sheet as of December 31, 1996 has been derived from the Company's audited financial statements included in its annual report on Form 10-K for the year ended December 31, 1996

## Note 2 - Capitalization

Common Stock - During the first quarter, 13,383 common shares (\$0.2 million) were issued under the Company's Restricted Stock Plan and the Dividend Reinvestment and Common Stock Purchase Plan.

Note 3 - Commitments
On March 7, 1997, Middlesex Water Company entered into a contract to acquire Public Water Supply Company, Inc., (Public) a 2,400 customer water system located in Sussex County, Delaware. Under the terms of the contract, Middlesex Water will exchange preferred stock convertible into approximately 135,000 shares of its common stock for $100 \%$ of the shares of Public. The acquisition was approved by the New Jersey Board of Public Utilities and the Delaware Public Service Commission on April 30, 1997 and May 1, 1997, respectively. A closing date for the acquisition has not been determined.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE
THREE MONTHS ENDED MARCH 31, 1997 COMPARED TO MARCH 31, 1996
Net income for the first quarter rose by $\$ 0.1$ million or $10 \%$ and was partially due to increased revenues from the subsidiaries and decreased operations and maintenance expenses, which included purchase power, water treatment chemicals, and overtime labor. Additionally, there was an increase in Other Income which includes the net benefit from the transfer of Robinson's Branch Reservoir property and associated development rights. Offsetting these positive impacts to net income was an increase of $\$ 0.1$ million in Federal Income Taxes due to a higher level of taxable income.

Capital Resources: The consolidated capital program for 1997, estimated at $\$ 17.1$ million, includes $\$ 5.6$ million for routine capital expenditures and $\$ 11.5$ million for special plant additions. The $\$ 5.6$ million for routine plant items is comprised of $\$ 2.0$ million for cleaning and lining, \$1.6 million for mains, \$0.7 million for service lines, \$0.4 million for meters, and $\$ 0.9$ million for various other items. The $\$ 11.5$ million for special plant additions consists of $\$ 6.4$ million for the upgrade of the Carl J. Olsen Water Treatment Plant, $\$ 1.9$ million for treatment of well supplies, $\$ 2.3$ million for water systems additions and improvements in Delaware, $\$ 0.2$ million for the South River Basin regional supply, and \$0.7 million for miscellaneous items.

Liquidity: To finance the Capital Program, the Company will utilize internally-generated cash and external financing. The Company will initially rely upon short-term borrowings through lines of credit established with three financial institutions. There is $\$ 20$ million available under these commitments. Capital expenditures of $\$ 0.8$ million have been incurred in the three months ended March 31, 1997.

New Accounting Pronouncement: In February 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, "Earnings Per Share" (SFAS 128). SFAS 128 simplifies the financial accounting and reporting standards for computing and presenting earnings per share (EPS) previously found in Accounting Principles Board Opinion No. 15, "Earnings Per Share". SFAS 128 is effective for financial statements issued for periods ending after December 15, 1997, including interim periods. Earlier application is not permitted. The company will adopt SFAS 128 in 1997 and believes there will be no impact on the EPS as currently computed.

## PART II. OTHER INFORMATION

| Item 1. | Legal Proceedings <br> None. |
| :--- | :--- |
| Item 2. | Changes in Securities <br> None. |
| Item 3. | Defaults upon Senior Securities <br> None. |
| Item 4. | Submission of Matters to a Vote of Security Holders <br> None. |
| Item 5. | Other Information <br> None. <br> Item 6. |
|  | Exhibits and Reports on Form 8-K <br> Reports on Form 8-K - Filed March 31, 1997 |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

MIDDLESEX WATER COMPANY (Registrant)
A. Bruce O'Connor Vice President and Controller

DEC-31-1997
MAR-31-1997
PER-BOOK
121,283, 013
1,672,406
11,737, 839
13,834,902
148,528,160
30,250, 027
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19, 291, 069
49,541,096

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            0
            0
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148, 528, 160
9,336,019
650,733
6,661,881
7,312, 614
2,023,405
76,632
2,100,037
818, 012
1,282, 025
39,732
1,242,293
1,178,071
2, 885, 250
1,734,874

